

18TH INTERNATIONAL ECONOMY FAIR TEŠANJ-BiH 2024 IN FIGURES - Statistical indicators

- over 7,000 m² of closed space and over 18,000 m² of open space;
- more than 600 exhibitors from 15 countries (Bosnia and Herzegovina, Slovenia, Croatia, Montenegro, Serbia, Hungary, Republic of North Macedonia, Germany, Italy, Switzerland, Denmark, Austria, Spain, Poland, Turkey, Belgium, Sweden, America, Japan)
- domestic exhibitors (61%) - foreign exhibitors (39%);
- collective international performances: collective international performances of the Republic of Indonesia, Montenegro and Serbia;
- exhibitor structure: companies from the fields of: Metal processing, machine industry, wood industry, auto industry, food industry, construction, electrical industry, chemical industry, textile and leather industry, environmental industry, information technology, service industry, agricultural sector, tourism, and companies from public sector;
- over 30,000 visitors;
- over 10 accompanying fair events (panel discussions, presentations, business meetings, entertainment for exhibitors, awarding of certificates of appreciation, etc.);
- 81.27% out of a possible 100.00%, the result of the survey on the satisfaction of the participants of the 18th International Trade Fair Tešanj-BiH 2024. Of the total number of exhibitors, 94.3% of the participants plan to exhibit at the next Fair in 2025th.

Video link: <https://www.youtube.com/watch?v=OyFaOT7kbwc>

Foto link: https://drive.google.com/drive/folders/1y1qCsz4EEsl-STshIEDJT5uiuvR8-yx?usp=share_link

Udruženje privrednika "Biznis centar" Jelah/Tešanj

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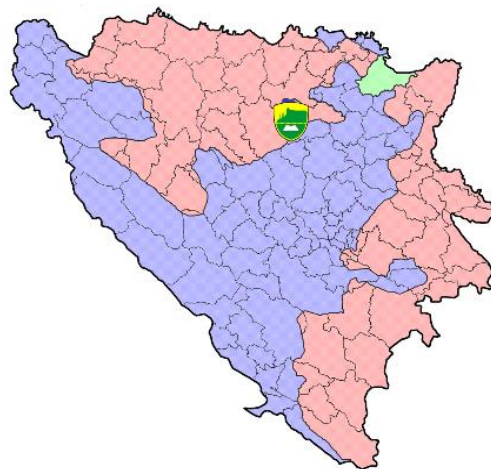
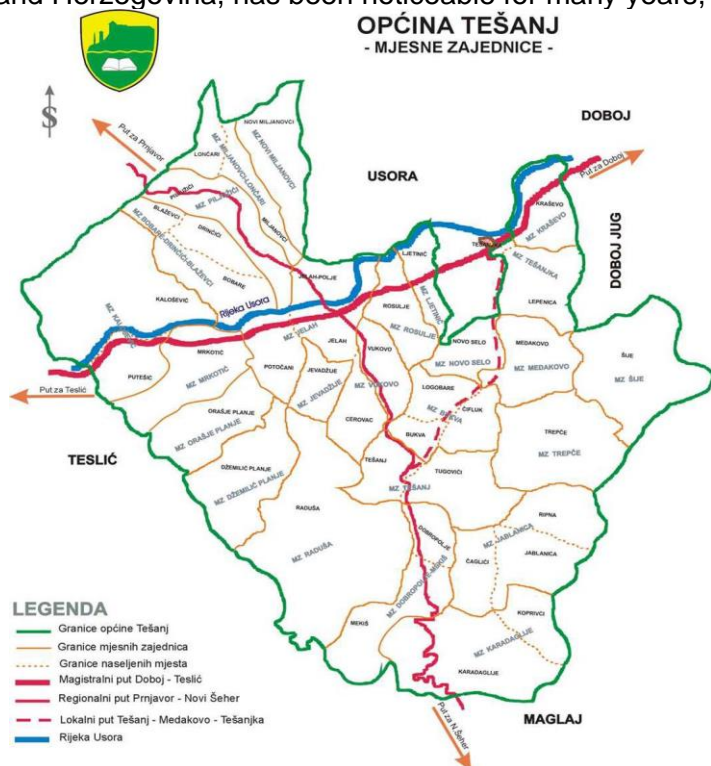


*** As to introduce our economic manifestation "International Trade Fair Tešanj - BiH" in more detail, we hereby provide you with information about the organizer and implementer of the project - Association of Businessmen "Biznis Centar" Jelah-Tešanj, the municipality where it operates - Tešanj Municipality, as well as the economic project itself - "International economy fair Tešanj - Bosnia and Herzegovina".

ABOUT THE MUNICIPALITY OF TEŠANJ

The municipality of Tešanj, one of the 12 municipalities in the Zenica-Doboj Canton, is located on the border between central and northeastern Bosnia and Herzegovina and borders the municipalities of Teslić, Doboj, Doboj-Jug, Usora and Maglaj. The total population is 43,700 and covers an area of 163 square kilometers.

The trend of economic growth of Tešanj municipality as one of the most business-promising local communities in the Federation of Bosnia and Herzegovina, and the most successful at the level of Bosnia and Herzegovina, has been noticeable for many years, and especially recently.



- Area: 163 km²
- Population: 43,000
- Number of business entities: 2,500
- Number of employees in 2021: 13,654
- Export destinations: 65 countries
- Export in 2021: 482.8 million BAM

According to the latest data from the Federal Bureau of Statistics, the number of employed people in the municipality of Tešanj reached a record figure of 13,654. The total number of registered business entities in Tešanj municipality is over 3050 (1117 legal entities, 724 parts of legal entities and 11215 trades), while the total income exceeded 2.4 billion BAM.

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The value of exports in 2024 amounted to 566 million BAM, which accounted for 5.07% of FBiH's exports. Export destinations consist of 65 countries, and there are 350 final products. At the same time, 90 million BAM investments were registered in the municipality of Tešanj. Also, the number of employees is constantly increasing and currently amounts to 14,000 employees

The investment potential of the municipality of Tešanj was also recognized by the Financial Times, a specialized magazine for direct investments, which in 2014 ranked the BEAR area, which consists of the municipalities of Tešanj, Žepče and Teslić, in the top 10 investment regions in Southeastern Europe. After 10 years, Tešanj found himself on the same list again. In this year's list of micro-cities, the most successful and promising European cities and regions in attracting investments, Tešanj is in fourth place.

As many as 23 out of the 100 most successful companies from Bosnia and Herzegovina come from Tešanj and have become leaders in certain economic sectors thanks to the results of their business. Large companies that contributed economic development of this municipality are: Hifa-Oil Ltd., AS Ltd. Madi Ltd., as well as Prevent FAD and Mann+Hummel BA. The top 10 companies in the municipality of Tešanj by revenue are: Hifa-Oil Ltd. Tešanj, AS Ltd Jelah-Tešanj, Madi Ltd Tešanj, Prevent FAD joint stock company Jelah-Tešanj, MANN+HUMMEL BA joint stock company Tešanj, Farex Ltd Tešanj, Mepromex Ltd Tešanj, Koteks Ltd Tešanj, Artisan Ltd, BME Ltd Tešanj, and Pobjeda joint stock company Tešanj

ABOUT THE ASSOCIATION OF BUSINESSMEN "BIZNIS CENTAR" JELAH-TEŠANJ

The Association of Businessmen "Biznis Centar", Jelah-Tešanj is a non-governmental and non-profit organization that gathers over 230 of the most successful business entities from all over Bosnia and Herzegovina. In this present form, the Association began its work in 2002 and is profiled as a very reliable and important participant in creating a positive business and social environment.

In its work, the Association of Businessmen, from its founding to the present day, records numerous activities and projects, of which we single out the most important:

- ✓ Materials were regularly considered and remarks, proposals and suggestions were given to the Municipal Bodies regarding the conditions of business, and the development of regulatory plans, especially industrial and business zones.
- ✓ On April 11, 2013, at the opening ceremony of the 9th Business Fair "BUSINESS 2013" Tešanj, we joined the Association of Employers of the Federation of BiH, thus gaining an opportunity to more efficiently and strongly influence all levels of government to provide more favorable business conditions. Consequently, the Association actively participated in the adoption of adequate legal regulations relevant to the work and business of economic entities, as part of the Economic Reform Agenda of the Government of FBiH. Through its engagement, and delegated members to the Board of Directors of the Association of Employers of FBiH, the Association has actively participated in the adoption of adequate legal solutions concerning labor legislation.
- ✓ Along with the Municipality of Tešanj, the Municipality of Žepče – RAŽ Development Agency and the Municipality of Teslić, the Association of Businessmen implemented the project "COBEAR-competitiveness of business excellence" aiming to contribute to sustainable economic

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development and increase supply and demand in the labor market in leading economic sectors in the BEAR area, municipalities of Teslić, Tešanj and Žepče.

- ✓ In 2015, the Association of Businessmen signed an Agreement on Mutual Cooperation with the Chamber of Economy of the Federation of BiH, which was the first of its kind and whose aim was to contribute to creating better business opportunities for all businesses in the municipality of Tešanj.
- ✓ Through its engagement as well as through delegated members to the Board of Directors of the Association of Employers of ZDC, and the Economic and Social Council of the Federation of Bosnia nad Herzegovina, the Association of Businessmen actively participates in the work and adoption of adequate legal solutions.
- ✓ The Association of Businessmen provides regular engagement and enhances cooperation with the Municipality of Tešanj, and it actively participates in the work of SLER, the Municipal Council, etc.

Cooperation with the Employment Service of ZDC-Labor Bureau Tešanj, and the Vocational High School

Tešanj, to regulate the needs of the labor market/labor force.

- ✓ On May 18, 2017, at the opening ceremony of the 13th International Trade Fair "BUSINESS 2017" Tešanj, cooperation agreements were signed with the Faculty of Economics, University of Sarajevo and PI Post office Ltd (JP Pošta d.o.o Sarajevo).
- ✓ Within the "14. International Trade Fair Tešanj 2018 ", the Association signed an agreement on collective accession to the FBiH Chamber of Economy of the Federation of Bosnia and Herzegovina.
- ✓ After signing the Agreement on Business Cooperation with the Faculty of Economics, University of Sarajevo, the Association of Businessmen "Biznis Centar" Jelah-Tešanj worked intensively last year on the formation of education programs for its members. The training program, which covers a range of topics grouped into four areas/programs, lasted one year. Education aimed to help improve the knowledge and skills, ie business competencies of employees in member companies of the Association of Businessmen "Biznis Centar "Jelah-Tešanj.
- ✓ On May 22, 2019, the association was classified as the FIRST association of this type in BiH which became the holder of the ISO 9001: 2015 certificate.
- ✓ Since 2020 and the beginning of the COVID-19 virus pandemic, the Association has been making a constant contribution to the recovery of the economic sector and taking the necessary actions to prevent the spread of infection during the COVID-19 virus pandemic by donating medical equipment to health facilities.

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- ✓ Within the "16th International Trade Fair Tešanj-BiH" Bosna Bank International and its BBI VIP Business Club signed a Memorandum of Cooperation with the Association of Businessmen "Biznis Centar" Jelah-Tešanj. This agreement envisages the establishment of business cooperation between the Sarajevo Business Forum (SBF) and Tešanj Trade Fair, to encourage domestic and foreign investments, the presentation and implementation of investment and developmental projects, finding and establishing business contacts, as well as the promotion of the Sarajevo Business Forum and Trade Fair Tešanj.
- ✓ Within the 17th International Trade Fair Tešanj-BiH, 2023 opening of the new administrative premises of the Association of Businessmen „Biznis Centar" Jelah-Tešanj was held at the address Titova 14, Tešanj. The guests at the ceremony were Dr. Denis Zvizdić, Vice/President of the PD PS BiH, Nermin Niksic, Prime Minister of the Federation of BiH, Mr. Suad Huskić, Mayor of Tešanj Municipality, the delegation of the Chamber of Commerce Montenegro, led by Mr. Vlastimir Golubović.

ABOUT THE ECONOMIC MANIFESTATION – INTERNATIONAL TRADE FAIR TEŠANJ

With the support of the local community and members of the Association, an economic event/fair is successfully organized every year, through which we wish to influence positively economic development and create a positive entrepreneurial climate, increase the competitiveness of the economic sector, better interconnection of economic entities, intensify economic promotion, attract investment, as well as to create a clear understanding of their own (traditional and modern) strengths and economic values. This event has become a traditional event for the Association of Businessmen, as well as the entire municipality of Tešanj and the canton of ZDC, and it is experiencing expansion year after year.

Thus what started as an exhibition of the economic potentials of the municipality of Tešanj attended by about thirty businessmen and craftsmen, this event, now known as the International Fair of Economy, grew into a Fair that in 2024 gathered over 600 exhibitors from Bosnia and Herzegovina and Europe and the region, and became an unavoidable event on the fair map of BiH.

Over 80% of the total number of exhibitors comes from the manufacturing sector, which profiles and indicates the economic character of this event. Due to its expansion, the Fair is becoming recognizable beyond the borders of BiH. Partner countries and sponsors of previous Fairs among others were: Republic of Indonesia (18th International Economic Fair Tešanj-BiH 2024), Hungary (17th International Trade Fair Tešanj -BiH 2023), Romania (16th International Trade Fair Tešanj-BiH 2021), the Republic of North Macedonia (15th International Trade Fair Tešanj-BiH 2019), the Republic of Italy (14th International Trade Fair Tešanj 2018), the Federal Republic of Germany (13th International Trade Fair Tešanj 2017), the Czech Republic, Slovenia and others.

The 14th International Trade Fair Tešanj 2018 was held from May 10 to May 13 2018 on the site Kraševo DC – Customs Tešanj on an area of 5,000 m² of indoor space and over 10,000 m² of open space. With a ceremonial ribbon cutting, the Fair was opened by H.E. Ambassador Nicola Minasi, Chairman of the Council of Ministers, Denis Zvizdić, Ph.D., and the President of the Association of Businessmen, Senad Brka. The general sponsor of the Fair was the Council of Ministers of BiH. In previous years, businessmen from Bosnia and Herzegovina and abroad, public companies, public administration, international organizations, and diplomatic missions took part in the Trade Fair. The informative

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accompanying program - panel discussions, thematic lectures, presentations, and B2B meetings - aimed at contributing to

business connections, and exchanging experiences, information and good practices. Focus panel discussion, which was held on the first day of the Fair on the topic of importance for all participants was-

The importance of banks on the functioning of the economy in the process of The accession of Bosnia and Herzegovina to the European Union and the panelists were respected: H.E. Mr. Nicola Minasi, Ambassador of the Republic of Italy in BiH, Governor of the Central Bank of BiH, Mr. Senad Softić Ph.D., Federal Minister of Development, Entrepreneurship and Crafts, Mr. Amir Zukić, Member of the Management Board of UniCredit Bank J.s.c., Mr. Viliam Pätoprsty, CEO of Hifa-Oil L.t.d., Nedžad Polić, Ph.D. The High Representative in BiH, Valentin Inzko, visited the 14th International Trade Fair Tešanj 2018, which he has visited several times so far and which he often took as an example when it comes to successful local communities.

The 15th International Trade Fair Tešanj-BiH 2019 was held from June 13 to June 16 2019 on the site Kraševo DC - Customs Tešanj on an area of 5,000 m² of indoor space and over 10,000 m² of open space. The fair was opened by the President of the Association of Businessmen Senad Brka, the Prime Minister of ZDK Mirza Ganić, the Prime Minister of FBiH Fadil Novalić, H.E. Ambassador Ekrem Ebibi, Chairman of the Council of Ministers Denis Zvizdić, Ph.D. The general sponsor of the Fair was the Council of Ministers of BiH. As in previous years, businessmen from Bosnia and Herzegovina and abroad, public companies, public administration, international organizations, and diplomatic missions took part in the Trade Fair. The informative accompanying program - panel discussions, thematic lectures, presentations, and B2B meetings - aimed at contributing business connections and exchanging experiences, information and good practices. A focus panel discussion, which was held on the first day of the Fair on a topic of importance for all participants – Regional Economic Cooperation, and the panelists were respected: representative of the Government of the Republic of Serbia, Mr. Rasim Ljajic, representative of the Republic of North Macedonia, prof. Ferid Muhić Ph.D., representative of the Regional Business Club "Business Plus", Ms. Svetlana Cenić, representative of the Council of Ministers of BiH, as well as a representative of the Republic of Montenegro.

The 16th International Trade Fair Tešanj-BiH 2022 was held from September 21 to September 24 2022 at the location of Kraševo DC - Carina Tešanj on an area of 5,000 m² of indoor space and over 10,000 m² of open space. The Fair was opened with a ceremonial ribbon cutting by the IMF Resident Representative, Mr. Andrew Jewell, FBiH Prime Minister Fadil Novalić, ZDK Prime Minister Mirnes Bašić, H.E. Ambassador Ekrem Ebibi, President of the Association of Businessmen Semir Kantić, Deputy Speaker of the House of Representatives of the Parliamentary Assembly of Bosnia and Herzegovina Denis Zvizdić, Ph.D.

The general sponsor of the Fair was the Council of Ministers of Bosnia and Herzegovina.

As in previous years, businessmen from Bosnia and Herzegovina and abroad, public companies, public administration, international organizations and diplomatic missions took part in the Business Fair. A substantial accompanying program - panel discussions, thematic lectures, presentations, and B2B meetings - aimed at contributing to business networking and exchanging experiences, information and good practices. Focus panel discussion, which took place on the first day of the Fair, on a topic of importance for all participants: *"Global economic crisis (energy crisis, crisis and war in Ukraine, Inflation) - impact on BIH and the countries of the region"* and the panelists were: respected Ambassador of Romania in Bosnia and

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Herzegovina: H.E. Anton PĂCUREŢU, Director of Arcelor Mittal Zenica, Mr. Nikhil Mehta, Director of JP CESTE FBiH, Mr. Ljubo Pravdić, Member of the Management Board of UP "Biznis centar" Jelah-Tešanj and owner of Hifa-Oil Group Tešanj, Mr. Izudin Ahmetlić, Prime Minister Federation of BiH, Mr. Fadil Novalić, Director of JP Autocesta FBiH, Mr. Elmedin Voloder, General Director of JP Elektroprivreda BiH, Mr. Admir Anđelića and Governor of the Central Bank of BiH, Senad Softić, PhD.

A rich conference program was organized at this year's Fair. In addition to the grand opening ceremony, several accompanying events, panels, panel discussions, as well as presentations by banks and insurance companies were held. In the conference part of the mentioned economic event, the signing of the Memorandum on cooperation with BBI bank was held.

The fair gathered a large number of exhibitors, business entities from Bosnia and Herzegovina, as well as foreign business entities. Considering the two-year break due to COVID-19, the Fair exceeded the expectations of the organizers and exceeded the previously held Fair in 2019 in terms of the number of participants and the number of visitors. Over 300 exhibitors from more than 10 countries presented their products and services on 5,000 m² of indoor and over 10,000 m² of open exhibition space.

The 17th International Fair Tešanj-BiH 2023 was held from September 27 – 30, 2023 at Kamelia Ltd., Matuzići in the area of 6,000 m² of closed space and over 15,000 m² of open exhibition space. With a solemn ribbon cutting, the fair was opened by N.J.E. Péter Sztáray, State Secretary for Security Policy, Ministry of Foreign Affairs and Trade of Hungary, Dr. Denis Zvizdić, Vice/President of PD PS BiH, Nermin Niksic, Prime Minister of the Federation of BiH, Amra Mehmedic, Prime Minister, Zenica-Doboj Kanton, and President of the Association Saća Prnjavorac. The partner country was Hungary, and for the first time in the fair's organisation there was a Partner City, Živinice.

There has been great interest in this year's Trade Fair from many, including businesses/exhibitors from Bosnia and Herzegovina and abroad, media representatives, public companies, representatives of the Chamber of Commerce, Public Administration, International Organizations and Diplomatic Representatives. Content accompanying the program - panel discussions, thematic lectures, presentations, B2B meetings - were tasked with contributing to business connection, exchange of experiences, information and good practice.

Recognizing the significance and importance of a sustainable future and energy security, the central topic of the fair was: "Renewable energy sources - energy efficiency."

Central panel discussion on the topic: "Renewable Energy Sources" - Energy efficiency has served as a platform for international knowledge exchange and experience in the transition process to pure energy resources, contributions of the business and financial sector in the process, and the significant role of the legislator and regulator in BiH.

Accompanying Activities: International Trade Meetings, the opening ceremony of the Fair, the opening ceremony of the National Stand of the partner country, Regional Presentation, Free zone presentations, Panel Discussion of Fair Partners, Ethnocentrism Consumer in BiH, B2B Meetings, Treaty signing, handing in commendations, entertainment program and similar.

Great interest in the 17th International Trade Fair Tešanj - BiH 2023 was shown by many media outlets who visited this event on the first day, and placed news about the opening, thus putting Trade Fair in focus-*recorded presence of 47 media companies on the opening day of the fair!*

The fair brought together a large number of exhibitors, economic operators from Bosnia and Herzegovina, as well as abroad economic entities, a total of 502 exhibitors, thus surpassing all the fair organizations so far, and proving that Tešanj and Tešanj economies are the initiators of all positive economic processes in

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BiH. The energy that has arisen, as well as reactions and conclusions, both exhibitors and visitors, are a relevant indicator of the justification for the maintenance of this economic manifestation that represents an excellent platform for connection, not only the economic sector, but also the cities, as well as the region. It is also significant for connecting the companies in the region, creating assumptions for more efficient influence for a better business ambiance.

The 18th International Fair Tešanj-BiH 2024 was held from September 25 – 28, 2024 at Kamelia Ltd., Matuzići in the area of 7,000 m² of closed space and over 18,000 m² of open exhibition space. With a solemn ribbon cutting, the fair was opened by Saća Prnjavorac, president, Association of Businessmen "Business Center Jelah-Tešanj", MSc Suad Huskić, Mayor, Tešanj Municipality, M.Sc. Nermin Ogršević, Mayor, City of Cazin, Nezir Pivić, Prime Minister, Zenica-Doboj Canton, Nermin Nikšić, Prime Minister of the Federation of Bosnia and Herzegovina, H.E. Roem Kono, Ambassador of the Republic of Indonesia in BiH Zukan Helez, Minister of Defense of Bosnia and Herzegovina, Adriana Mesarović, Minister of Economy of Serbia, Ph.D. Denis Zvizdić, Deputy/President of the PD of the Parliamentary Assembly of BiH.

There has been great interest in this year's Trade Fair from many, including businesses/exhibitors from Bosnia and Herzegovina and abroad, media representatives, public companies, representatives of the Chamber of Commerce, Public Administration, International Organizations and Diplomatic Representatives. Content accompanying the program - panel discussions, thematic lectures, presentations, B2B meetings - were tasked with contributing to business connection, exchange of experiences, information and good practice.

Recognizing the significance and importance of a sustainable future and energy security, the central topic of the fair was: "The role of CBAM in the development of the economy".

More than 600 exhibitors from 15 countries showcased their economic potential. The event achieved substantial success, with numerous business contracts signed, productive B2B meetings with international partners, high attendance, and extensive media coverage. The Fair met the expectations of all participants, partners, and collaborators, reinforcing its reputation as a vital platform for fostering business connections and driving economic growth.

Great interest in the 18th International Trade Fair Tešanj - BiH 2024 was shown by many media outlets who visited this event on the first day, and placed news about the opening, thus putting Trade Fair in focus-recorded presence of 49 media companies on the opening day of the Fair!

*** Exclusively, for the first time in the organization of the fair, a direct broadcast/live TV of the solemn opening ceremony of the fair was implemented for 1.30 hours on state television - BHTV1.

In addition to the live TV broadcast, the recording of the Fair Chronicle was realized, as well as a video work - Presentation of the fair exhibitors (approx. 30), which will be broadcast in the post-fair period through the social networks of the Fair Organizer - Association of Businessmen "Biznis centar" Jelah-Tešanj.

According to the beliefs of participants of the fair, media, guests, partners and representatives of government institutions, the Tešanj Trade Fair has grown into one of the most important economic events in BiH. We hope that our partners, donors, sponsors and friends will recognize the potential that businessmen in the municipality of Tešanj have and that we will expand our cooperation to other activities.

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19TH INTERNATIONAL TRADE FAIR TEŠANJ - BIH 2025

What we offer through the status of partner country/city:

1. Promoting the partner country/city in all promotional materials of the Fair (invitations, billboards, media announcements, banners, media reports from the Fair, etc.);
2. Participation of representatives of partner countries/citys at the press conference in the preparation and implementation of the fair;
3. Participation of the representative of the Fair's partner country/city in the Organizing Committee (when agreeing on technical details, protocols, etc.);
4. Participation of the representative of the partner country/city in the official opening ceremony of the Fair, which includes addressing the official protocol, cutting the ribbon...
5. Participation of representatives of partner countries/cities in the conference part of the first day of the Fair - expected organization of a panel discussion with 3-5 keynote speakers and the presence of fair guests;
6. An open opportunity for the representative of the partner country/city to participate in the selection of a part of the institutions that can be invited to the Fair;
7. Display of the flag of the partner country at the fair during the duration of the Fair, as well as in all official documents and promotional materials of the Fair (printed and electronic form);
8. Organization of B2B meetings between businessmen of Bosnia and Herzegovina and businessmen of the partner country/city;
9. Organization of "Evening of Businessmen", on the first/second day of the fair, which is to be attended by businessmen from the Association of Businessmen Business Center Jelah-Tešanj and businessmen and the delegation of the partner country/city and general sponsor;
10. Participation in the joint ceremonial lunch, on the first day of the fair, of the delegation of the partner country/city, the delegation of the Council of Ministers of BiH, the diplomats in BiH, the delegation of the Association of Businessmen Business Center Jelah-Tešanj, as well as all the guests of the fair who come from the economic, political, cultural and public life.
11. Participation in the joint "Evening of Exhibitors", on the second day of the fair, which is to be attended by all companies exhibiting at this fair, as well as businessmen from the Jelah-Tešanj Business Center Association;
12. The possibility of reporting directly from the press center of the Fair for media from the partner country/city and general sponsor, as well as presenting for foreign and domestic media (BHRTV, Bloomberg TV, Al Jazeera, N1, FTV, TV1, Hayat, ATV, TVTK, RSG radio, Poslovne novine, Avaz, Oslobođenje, KLIX.ba, ...).
- 13.

Expectations from the partner country/city of the Fair

1. Establishing contacts with all institutions of the partner country/city in BiH relevant for economic cooperation (chambers of commerce and economy, political and other representative offices, investors of the partner country/city...);
2. Financial support for the 19th International Trade Fair Tešanj - BiH 2025 through sponsorship packets of the Fair, which would be additionally agreed upon;

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3. The participation of a minimum of 10-20 respectable partners exhibition area (details of the performance related to the surface and arrangement of the fair area, the collective pavilion for representatives of the partner and patrons, we would subsequently be depending on the number of companies and your needs);
 4. Participation of representatives of partner country/city in all agreed activities in the preparation and realization of the Fair (press conferences, animation and invitation of participants, contents during the duration of the fair...), and certain representatives during the entire duration of the Fair;
 5. Adequate promotional material of the partner country/city for the preparation of the Fair and distribution to the visitors of the Fair.

*Aside from the above stated, please do not hesitate to add your wishes and suggestions, which we will gladly accept and jointly implement.

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PROFILE OF THE FAIR

The title of the event

INTERNATIONAL TRADE FAIR TEŠANJ- Bosnia and Herzegovina
POTENTIAL PARTNER COUNTRY/CITY IN 2025: The Republic of Türkiye / Konya Region/City

The site of the event

Kamelia L.t.d., Matuzići, Bosnia and Herzegovina

Event date

First held in 2004, organized annually

In 2020 and 2021 it was canceled due to the Covid 19 pandemic

Time of the event in 2025 – September 24 – September 27, 2025

Number of exhibition halls and exhibition surface area

Approximate net hall 6000 m² + open exhibition area, approx 18.000 m²

Description of the event

General non-specialized fair for the promotion of the economy of BiH and the region

Themes of the fair 2025

„Renewable sources of energy“ „Regional cooperation“, „Green energy“ (it will be officially defined later)

Estimated costs per exhibitor

From 100 to 200 BAM / m² (indoor exhibition space), 30 to 50 BAM / m² (open exhibition space)

List of potential Turkish companies for the fair

Our wish is to host Turkish companies from the fields of machine industry, food industry, textile industry, wood industry, car industry, and tourism, for which we have respectable capacities that are certainly a good basis for creating future business cooperation

Exhibitors structure

Companies in the field of Metal processing, machine industry, wood industry, automotive industry, food

ID broj: 4218077370005

Registar: Općinski sud Zenica br. 06-05-1860-5/02; Žiro račun: Sparkasse bank: 1990460053481047;

UniCredit bank: 3385502270182171; ASA banka: 1340011130051337

Udruženje privrednika "Biznis centar" Jelah/Tešanj

ul. Titova br. 14; 74260 Tešanj; BiH

Tel/Fax: +387 32 655 760; e-mail: udruzenje@biznistesanj.ba

www.biznistesanj.ba



industry, construction, electrical industry, chemical industry, textile and leather industry, ecology industry, information technology, service industry, tourism, and public sector companies.

Visitors structure

End customers (citizens), businessmen, entrepreneurs, professional customers, traders, professionals from various industries, scientists and representatives of educational institutions, representatives of local governments and state bodies

Organization of the fair

Fair organizer: Association of Businessmen "Biznis centar" Jelah-Tešanj („Biznis centar“ Jelah-Tešanj)

Executive organizer: Association of Businessmen "Biznis centar" Jelah-Tešanj

Official web page: www.biznistesanj.ba

Information about the last fair: 18th International Trade Fair Tešanj-BiH 2024

Executive organizer: Association of Businessmen "Biznis centar" Jelah-Tešanj

Country partner and sponsor: : Republic of Indonesia

Partners of the 18th International Trade Fair Tešanj - BiH 2024: Council of Ministers of BiH, Government of the Federation of BiH, Chamber of Commerce/Economics of FBiH, Government of Zenica-Doboj Canton, Cazin city, Municipality of Tešanj.

Sponsors of the 18th International Trade Fair Tešanj - BiH 2024: ELEKTROPRIVREDA BH, Pošta BH, UNICREDIT BANK, PROCREDIT BANK, Raiffeisen bank PI CESTE FEDERACIJE BiH, PI AUTOCESTE FBiH, SPARKASSE BANK, ASA BANK, ZIRAAT BANK, Bossil Ltd,

Media sponsors: BHTV1, Federalna TV, LRC GROUP, AKTA.ba, FENA, RSG Radio – Exclusive radio sponsor

Number of media present at the Fair: 49

Number of exhibitors at the 18th International Trade Fair Tešanj - BiH 2024: 613

Collective international performances: Collective international performances of the Republic of Indonesia, Montenegro and Serbia

Name of the countries participating in the 18th International Trade Fair Tešanj - BiH 2024: Bosnia and Herzegovina, Slovenia, Croatia, Montenegro, Serbia, Hungary, Republic of North Macedonia, Germany, Italy, Switzerland, Denmark, Austria, Spain, Poland, Turkey, Belgium, Sweden, America, Japan.

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